Sometimes working with a one-stop shop can be a big asset. You want a partner, like Penn Services, that you can trust that has the wide-range of expertise to handle specialized challenging projects.

Our diverse team and experience within varying disciplines, awards us the ability to consistently produce at a level that exceeds our clients’ expectations.

Penn Services’ back-office efficiency has effective workflows which demonstrate our commitment to innovation and showcase our commitment to developing viable solutions instead of simply fulfilling a requirement.

WE ARE THE “GO-TO COMMERCIAL GLAZING AND STEEL SPECIALISTS THAT DOES ‘WHATEVER IT TAKES!’”

VENDORS
on-time + efficient

When it comes to vendors, our goal is simple: to consistently deliver on reliability, transparency and efficiency. This means we promise to pay on time, every time, while working together to ensure quality and beautiful results.

CONTRACTORS
true partners

We work hard to build trust with our contractors so that those relationships develop into true partnerships. We get the job done within their processes and are never the kink in the chain that delays a project.

EMPLOYEES
excellence + integrity

When you’re proud of your team’s output, you’re proud of what you bring to the table. Developing diversity in your team builds trust, and, results in excellence.

www.pennservicesllc.com

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ABOUT US
As a Specialty Contractor, we can perform a variety of furnish and installation services for our customers. We take great pride in maintaining close relationships with every member of our supply chain to ensure that from procurement to installation, we add value during each stage of a project.

At Penn Services, our management team is committed to delivering quality results on-time to ensure the success of every project we complete. As a company that exceeds expectations, pays on time and takes pride in our work, Penn Services is the subcontracting partner you want on your team.

CORE COMPETENCIES
- Reinforcing Steel
- Post Tension Cables
- Reinforced Mats
- Foundations & Shear Walls
- Curtain Wall Systems, Stick & Unitized
- Window Wall & Ribbon Windows Systems
- Punch Out Windows
- Sliding & Terrace Doors
- Folding Glass Wall Systems
- Storefronts & Custom Entrances
- Point Supported Custom Glass Walls
- Custom Canopies
- Miscellaneous Metals
- Structural Steel Erection

DIFFERENTIATORS
Minority Owned & Operated
As a 100% minority construction firm with roots dating back to the early 2000’s, Penn Services is proud to have a diverse and quality team with deeply rooted values.

Guaranteed Commercially Useful Function
As a minority contractor committed to compliance, Penn Services actively manages and performs the work we have agreed to complete.

Regionally Focused, Nationally Certified & Equipped
Located in Chicago and St. Louis, Penn Services focuses on work in the Midwest, but maintains national capabilities to support our largest clients.

Strong Industry Relationships Built on Trust & Reliability
As a family-owned business, Penn Services has a unique focus on building true relationships with our clients and taking pride in our work from beginning to completion.

PERFORMANCE HIGHLIGHTS

NORTHTOWN LIBRARY & HOUSING
CHICAGO, IL  $2,200,000
- Stick Curtain Wall
- Punch Out Window Systems
- Terrace Doors
- Folding Glass Wall
- Storefront & Entrances

BARNES-JEWISH WEST HOSPITAL - MOB
ST. LOUIS, MO  $2,400,000
- Structural Steel
- Miscellaneous Metals

WASHINGTON UNIVERSITY COLLEGE OF PHARMACY
ST. LOUIS, MO  $850,000
- Structural Steel
- Miscellaneous Metals

300 S RIVERSIDE
CHICAGO, IL  $250,000
- Custom Structural Glass Fin Wall

WASHINGTON UNIVERSITY EAST END ENHANCEMENT
ST. LOUIS, MO  $11,700,000
- Structural Steel
- Miscellaneous Metals

COOK COUNTY CENTRAL CAMPUS HEALTH
CHICAGO, IL  $2,500,000
- Unitized Curtain Wall
- Point Supported Glass System

PFIZER HEADQUARTERS
ST. LOUIS, MO  $1,000,000
- Custom Unitized Curtain Wall
- Stick Curtain Wall
- Terrace Doors
- Folding Glass Wall
- Storefront & Entrances
NAICS CODES:
North American Industry Classification System

236220
COMMERCIAL & INSTITUTIONAL BUILDING CONSTRUCTION
Construction of commercial and institutional buildings and related structures. On-site assembly of modular or prefabricated commercial and institutional buildings. Commercial and institutional building general contractors.

237310
HIGHWAY, STREET, & BRIDGE CONSTRUCTION
Construction of highways (including elevated), streets, roads, airport runways, public sidewalks, or bridges. The work performed may include new work, re-construction, rehabilitation, and repairs. Specialty trade contractors engaged in activities primarily related to highway, street and bridge construction (e.g., installing guardrails on highways).

238120
STRUCTURAL STEEL & PRECAST CONCRETE CONTRACTORS
Erecting and assembling structural parts made from steel or precast concrete (e.g., steel beams, structural steel components, and similar products of precast concrete). Assembling and installing other steel construction products to reinforce poured-in-place concrete.

332312
FABRICATED STRUCTURAL METAL MANUFACTURING
The U.S. industry comprises establishments primarily engaged in fabricating structural metal products, such as assemblies of concrete reinforcing bars and fabricated bar joists.

MEMBERSHIPS

ILLINOIS
U.S. Minority Contractors Association

MISSOURI
St. Louis Association of General Contractors
Bi-State Fabricators Association
Erectors and Riggers Association of Greater St. Louis

WISCONSIN
Iron Workers Union

UNION AFFILIATIONS

ILLINOIS
Iron Workers Union #63

MISSOURI
Iron Workers Union #396

MINORITY, DISADVANTAGED, VETERAN, AND SMALL BUSINESS STATUS

DBE certifications are recognized by each respective state’s Unified Certification Process (UCP) and are valid statewide. Our Minority Supplier Development Council (MSDC) certification is recognized in all 50 states by all regional (MSDC) agencies under the National MSDC.

Most private prospects accepts this certification. Some localized city, state, or security governments require their own certifications, several of which are listed below. We can acquire additional certifications upon request.

ILLINOIS
City of Chicago (MBE)
Illinois Department of Transportation (DBE)

MISSOURI
St. Louis Airport Authority (MBE)
Missouri Department of Transportation

WISCONSIN
City of Milwaukee (MBE)
Wisconsin Department of Transportation (DBE)
Since 2008, Penn Services has been providing professional, high-quality construction services to Chicagoland and surrounding areas. In 2013, Penn Services expanded its reach by opening its doors in St. Louis, MO specializing in the areas of erection of steel, miscellaneous metals, and ornamental metals and iron. This scope broadened in 2017 when Penn introduced curtain wall and glass installation. The expansion continued in 2019 with bringing on rebar installation services.

Still today, Penn Services prides itself on being a metropolitan Midwest industry professional, providing top quality workmanship on metals, glass and rebar installation, to ensure its value-added services help their clients improve the bottom line.

The members our management team are highly educated and experience with large-scale project management for multi-million dollar projects. We bring you a team of experienced engineers and business-minded professionals who are design-build projects and ready to hit the ground running early in your process.

**JOHN WILSON**  
President

John has been leading multi million dollar commercial construction projects to desired measures of success for more than 20 years. His comprehensive construction management experience includes management of in-house staff and subcontractor crews of up the 125 individuals; staff recruitment; retention and development, contract buyouts; developing and adhering to timeliness and budgets, as well as processing AIA documentation, procuring permits and interaction with architects and clients. John holds a Bachelor of Science degree in Economics from The Wharton School at the University of Pennsylvania. Furthermore, he earned his MBA from Northwestern University’s Kellogg School of Management Executive Management Program.

**JASON SUDA**  
General Manager

Jason has been working in the heavy industrial field for the last 17 years leading iron working and heavy industrial divisions with a Bachelor of Science in Mechanical Engineering, Missouri University of Science and Technology. Jason has managed projects, from beginning to end, in excess of $200 million. With Jason’s extensive experience in project safety, detailed analytics of problems on projects, and being a multi-tasker allows him to manage multiple projects and activities.

**JIM SCHOOLCRAFT**  
Director

Jim has been working in the reinforcing steel industry for over 20 years. In that time, he has demonstrated success in estimating, bidding, inspection and project management on many of the major projects in St. Louis construction. Some of Jim’s recent key jobs he has managed include: Washington University East Expansion; St. Louis Arch grounds; BJC North Tower, Ballpark Village Residential Tower, Hotel and Garage; and Jefferson Barracks Engineering building. Jim has established valuable relationships with key individuals in St. Louis construction, field, office, and corporate which has contributed to his success in driving all phases of project estimation and management in the industry.

**CINDY ZARCON**  
Director of Finance & Human Resources

Cindy has more than 20 years of finance and accounting experience in a variety of industries, organizational sizes and ownership structures. She supported client business operations through the handling of monthly, quarterly and annual closings; financial statements preparations; coordinating audits, reviews and tax returns with outside CPA firms; payroll taxes, banking and cash management; union and certified payroll reporting; office management accounts receivable and payable and account reconciliation.

**AARON WILLIAMS**  
Project Manager

Aaron Williams has over 10 years of experience in construction management and administration. Since earning a Bachelors in Architecture from Washington University, Aaron has worked on numerous heavy industrial, energy, transportation, healthcare and commercial projects both domestically and internationally ranging from $7 million to $6.5 billion. Aaron is a Certified Project Management Professional (PMP), LEED Accredited Professional and Certified Construction Contract Administrator (CCCA).

**SONNY GODINEZ**  
General Superintendent

Sonny has 20+ years in the Ironworking Industry specializing in the curtain wall, window wall, doors, glass, cladding systems and miscellaneous iron. Sonny has worked on many high-profile projects that include Trump Tower, Soldier Field, Hyatt Regency Center and Wolf Point with an extensive knowledge in the Glazing Field. Sonny’s commitment to Safety and Continuing Education allowed him to develop strong leadership, time management, project auditing, estimating, and communication skills to show that all projects meet or exceed the client’s expectations.
Penn Services has established a “power house” Advisory Board that is comprised of 7 accomplished executives from various construction related fields. These construction experts help to mentor, advise and challenge Penn Services’ management team in order to help them become sustainable into the future.

RON WIESE - ALBERICI CONSTRUCTORS
As Vice President, Ron serves on the Estimation Committee of the Associate General Contractors of America. Ron also sits on the Board of Directors of the local chapter of the St. Louis Minority Supplier Development Council, as well as the Board of Directors of the St. Louis Union Construction Center, a minority and women business incubator program. In addition to being an adjunct faculty for the Civil Engineering department at St. Louis Community College, Ron helped establish and implement Alberici University, He joined in 1988.

GLENN HEITMANN - HEITMAN & ASSOCIATES
President and CEO of Heitmann & Associates, Inc., a firm that provides building enclosure consultation and curtain wall design/engineering/drafting, established in 1966 in St. Louis, MO to service those involved in the development, design and construction of all types of commercial buildings. In addition to daily involvement with projects, Glenn also has chaired the development of the firm to adjust the services to meet changing market requirements and new technology. His direction has enhanced the firm’s international and local market presence, including establishing satellite offices in Hong Kong, New York, Chicago, Phoenix, and Pasadena.

Glenn is also actively involved with industry and professional organizations, including leadership roles as the Building Enclosure Council, Glass Association of North America, Design Build Institute of America, U.S. Green Building Council, American Institute of Architects and the Associated General Contractors.

JEFF GREEN - HARRIS DAVIS REBAR
Jeff Green has extensive experience in rebar placing, structural steel/prefab erection and crane services with Davis Erection, Northwest Steel Erection, Crane Rental & Rigging and Davis JD Steel. After transferring ownership of these businesses, he is a principal with Harris Davis Rebar. His formal education includes a Mechanical Engineering degree from the Massachusetts Institute of Technology and an MBA from the Stanford Graduate School of Business. Jeff served in the Navy’s nuclear submarine force retiring as a Captain. Jeff is the management Co-Chair of the Ironworker’s Regional District Council which is focused on rebar placing and serves as trustee on several Labor-Management funds.

JENNIFER THERRIEN - GREENSFELDER LAW FIRM
As a member of Greensfelder’s Construction practice group, Jennifer represents owners, contractors, specialty contractors and suppliers for claims relating to contract disputes, delay, wrongful termination and errors and omissions. She also handles contract drafting, reviews and negotiations, as well as day-to-day client counseling. In addition, she is a member of Greensfelder's cross-disciplinary e-Discovery team. Jennifer received her J.D. (magna cum laude) from Washington University School of Law and her Bachelor of Science degree in Business Administration (magna cum laude) from Washington University in St. Louis.

BILL BROWN - BEN HUR CONSTRUCTION
As the Chairman Emeritus of Ben Hur Construction, Bill holds a degree in Business Administration and Labor Economics from the Evening College of the University of Missouri, St. Louis. Bill served and appointment by President George H. Bush as Vice Chairman of the Federal Committee of Apprentice-ship. He also served as past President of the National Ercot’s Association and its successor T.A.U.C. (The Association of Union Contractors). Bill serves on the Board of Barnes Jewish Hospital – St. Peters, Lindenwood University, Enterprise Bank and the Fellowship of Christian Athletes. Bill joined Ben Hur in 1967 and throughout his years of service, he leaves a significant mark on the organization.

MARK JANSEN - RUBIN BROWN
Mark provides accounting and professional consulting services and is a Partner in Rubin Brown’s Construction Services and Assurance Services Groups. He serves clients in the contracting, architecture and engineering industries. Mark is also a lecturer and discussion leader at various industry conferences and meetings.

DENNY LUTZ - USI INSURANCE SERVICES
As a Senior Vice President, Property & Casualty, with 43 years of Surety experience, Denny has built a reputation of trust and confidence in the Construction Industry, specializing in construction bonding. Denny assists clients with planning, analyzing and creating bond programs to meet their individual needs. Currently, Denny is based in the USI Insurance Services office in St. Louis, MO.

Denny received a Bachelor of Science degree in Business Administration from the Washington University School of Business and he received his Master’s Degree in Business Administration from Southern Illinois University.

PAUL HARTWIG - MCCARTHY/ACME CONSTRUCTORS
Paul is a Construction Executive that studied Civil Engineering and Construction Management at Missouri University of Science and Technology. His 30 years at McCarthy Building Group developed his expertise from being a Project Engineer to the Senior Vice President of Operations. Paul’s responsibilities included business development, estimating and construction management for the Midwest Division. Some projects include over $1B of work with Mercy Hospital St. Louis, the Lumiere Place Casino & Hotel project for $350M, and a $500M of work on the Edward Jones buildings. Paul went on to become Vice President of Operations at ACME Constructors, Inc. He was also elected Chairman of the Board of the Associated General Contractors (AGC) of St. Louis in 2014. Paul has been an enthusiastic proponent of the AGC serving on the Board of Directors since 2010. He has also served on the Finance Committee, Executive Committee and has a steep history on various labor committees. Paul has also invested in the future of the AGC through his participation on the Strategic Planning Task Force.
Penn Services projects have ranged from renovation to new construction in a variety of market sectors, including airports, universities, hospitals, residential, and many more. Since 2008, PENN Services has successfully completed countless projects with a combined contract value in excess of $60 million over 10 years.

At Penn Services, we work hard to build your trust, so that, in time, our relationship develops into a true partnership - one in which you will agree that Penn Services is the company that will do whatever it takes... You deserve to work with a company you can trust and rely upon and with the experience and innovation to get the job done within your processes, on time, every time.

PERFORMANCE HIGHLIGHTS

300 RIVERSIDE
LOCATION: CHICAGO, IL
CONTRACT VALUE: $250,000
- Custom Structural
- Glass Fin Wall
Penn’s ability to manage on complex projects aided in the installation of this custom glass wall.

COOK COUNTY HOSPITAL
LOCATION: CHICAGO, IL
CONTRACT VALUE: $2,500,000
- Unitized Curtain Wall & Custom Point Supported Glass System
Overcame a behind scheduled project to on-time completion by drawing on our Unitized CW experience.

NORTHTOWN LIBRARY & HOUSING
LOCATION: CHICAGO, IL
CONTRACT VALUE: $2,200,000
- Stick Curtain Wall System, Punch Out Window System, Storefronts & Entrances, Terrace Doors
Penn’s ability to adapt to install a multitude of different systems will see this project through completion.

1 CARDINAL WAY
BALLPARK VILLAGE 400
LOCATION: ST. LOUIS, MO
CONTRACT VALUE: $10,200,000
- Window Wall, Stick Curtain Wall Terrace Doors, Folding Glass Wall, Storefront & Entrances
Penn’s ability to properly use the assembly line install will help complete this Window Wall project on time and under budget.

PFIZER HEADQUARTERS
LOCATION: CHICAGO, IL
CONTRACT VALUE: $1,000,000
- Custom Unitized Curtain Wall
Being a good project team member helped Penn work around other trades so the install would not be held up and Penn was able to push through the pack to get ahead.

WASHINGTON UNIVERSITY COLLEGE OF PHARMACY
LOCATION: ST. LOUIS, MO
CONTRACT VALUE: $850,000
- Unitized Curtain Wall
Penn turned to our tremendous layout abilities to meet the challenge of the custom angles and soffit conditions of this project.

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